MACH NETWORKS
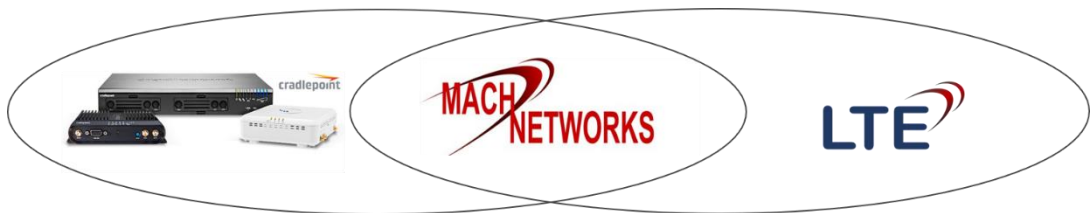
LTE Connectivity Solutions

MACH NETWORKS
Partner Program

Earn Monthly Recurring Revenue
LTE Connectivity Solutions

Welcome to the MACH Networks Partner Program!

Earn Monthly Recurring Revenue
on LTE Primary and Backup Connectivity Solutions

MACH Networks is pleased to announce the MACH Partner Program! This program enables our partners to earn monthly recurring commissions on LTE connectivity solutions for SMB and enterprise customers. The Program offers generous commissions and is designed to be simple and flexible for partners who want to add the next generation of Primary and Backup connectivity solutions to their product portfolio, grow their customer base and generate a monthly recurring revenue stream *for the lifetime of the customer!* We provide pre-sales support, pricing, hardware, service plans, and all ongoing technical support. We bill the end customer, and we send you a monthly check. *It's that simple.*

Join the MACH Partner Program by calling (866) 972-7677 ext. 101, and start earning Monthly Recurring Commissions on LTE connectivity solutions, one of the fastest growing sectors of the telecommunications industry.

Why MACH Networks?

Our goal is to make it simple, seamless and profitable for our partners to earn monthly recurring revenue on the next generation of primary and backup connectivity solutions, and to do so without having to change your existing business model. Benefits of working with MACH Networks include:

Monthly Recurring Revenue
Generous commissions for the lifetime of the end customer

Multiple Carriers from a Single Source
Last mile connectivity on the nation's largest, fastest, most reliable LTE Networks

Enterprise Class 4G LTE Devices
Best-in-Class routers and modems from industry leaders

Plug-n-Play Solutions
Devices are activated, configured, & tested prior to shipping

Enterprise Class Support
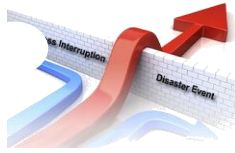We support our partners before, during and after the sale

Solutions-as-a-Service
Comprehensive, fully managed solutions for a fixed monthly fee

Enterprise Class Applications Require Enterprise Class Solutions

ATMs and Kiosks

Business Continuity

Digital Signage

Industrial Automation

POS/POTS

SD-WAN

Transportation

Tablets

Video Surveillance

Our comprehensive fully managed solutions provide LTE connectivity for a wide range of applications for backup connectivity, primary connectivity, and connectivity for the Internet of Things. Target customers are SMBs and large enterprises needing primary or backup connectivity for branch offices, retail, transportation, quick serve restaurants, financial services and more. Our *Solutions-as-a-Service* model provides customers with enterprise class connectivity for a fixed monthly fee, ***No CapEx Required!***

Enterprise Class Solutions Require Enterprise Class Connectivity, Devices, & Support

Enterprise class IoT solutions require enterprise class connectivity.

We offer pooled data plans from 5MB to 25GB on the fastest, most reliable 4G LTE networks across the U.S. and Canada. We even conduct a multi-carrier coverage analysis to help ensure we provide service on the best available network for each customer location. Need static IPs or Private Network Services? No problem. We have that covered too.

Enterprise class IoT solutions require enterprise class devices.

We offer LTE routers and modems from the industry's leading device manufacturers for M2M and IoT applications. Last year MACH Networks Received the *Cradlepoint Emerging Partner of the Year* Award.

Enterprise class IoT solutions require enterprise class support.

We provide pre-sales support on new opportunities and post-sales support on all sales. This includes remote monitoring and management, usage alarms and alerts, and ongoing technical support.

MACH Networks: Trusted Partner, Proven Track Record

MACH Networks provides Agent and Service Providers with the next generation of fully managed LTE Connectivity Solutions. Our fully managed solutions include service plans on the largest, fastest, most reliable LTE networks across the U.S. and Canada, routers and modems from industry leading manufacturers, and our industry leading remote monitoring, management, and ongoing technical support. By combining all these together from a single source, MACH Networks is able to provide a wide range of LTE solutions for Backup Connectivity (Wireless Failover), Branch Office Connectivity (SD-WAN), and connectivity for the Internet of Things.

MACH Networks currently provides IoT solutions for some of the largest service providers in the nation, is one of the fastest growing Verizon Wireless Partners in the U.S., and last year MACH Networks received Cradlepoint's Emerging Partner of the Year Award. MACH Networks also received CIO Review Magazine's Award as one of the Top 20 Solution Providers in the nation.

Let us show you how you can add LTE Connectivity Solutions to your product portfolio and start earning your *unfair* share of the business in the fastest growing segment in the telecommunication industry!

20 MOST PROMISING
M2M
SOLUTION PROVIDERS-2017

> "MACH Networks made it easy for us to add a comprehensive, fully managed 4G LTE Business Continuity solution to our MPLS product portfolio."
>
> *Daniel Toomey, Director of Managed Services, XO Communications*

For more information: call (866) 972-7677 or send email to partnerprogram@machnetworks.com

MACH NETWORKS

1930 Palomar Point Way, Suite 104
Carlsbad, CA 92008
(866) 972-7677, ext. 2
PartnerProgram@machnetworks.com
www.machnetworks.com

www.machnetworks.com/partners